

P&G 代表性考题:

1. Describe an instance where you set your sights on a high demanding goal and saw it through completion?
2. Summarize a situation where you took the initiative to get others going on an important task or issue, and played a leading role to achieve the results you wanted.
3. Describe a situation where you had to seek out a relevant information, define key issues, and decide on which steps to take to get the desired results.
4. Describe an instance where you made effective use of facts to secure the agreement of others.
5. Give an example of how you worked effectively with people to accomplish an important result.
6. Describe a creative/innovative idea that you produced which led to a significant contribution to the success of an activity or project.
7. Provide an example of how you assessed a situation and achieved good results by focusing on the most important priorities.
8. Provide an example of how you acquired technical skills and converted them to practical application.

IBM 代表性考题 :

1. Describe your greatest achievement in the past 4-5 years?
2. What are your short & long term career objectives? What do you think is the most ideal job for you?
3. Why do you want to join IBM? What do you think you can contribute to IBM?

A.T. keaney 代表性考题 :

1. Describe your greatest achievement in the past 4-5 years?

2. What are your short-term and long-term career objectives? What do you think is the most ideal job for you?
3. Why do you want to join A.T kearney? What do you think you can contribute to A.T kearney?
4. Why are you applying for a position at Arthur Anderson?
5. What are your expectations of our firm.
6. Describe your hobbies and interests.

Shell company 代表性考题:

1. How would your colleagues /classmates describe you in five words? On what evidence would they base this assessment.
2. If you are asked to recruit the best graduates for shell, what would you do to attract them? What would you do to select them?
3. Please describe a new activity that you have initiated and implemented. Please highlight your role out.
4. Please describe your outstanding non-academic achievements.
5. Please describe any other significant activities you have been involved in including organizing people.
6. Imagine that Shell has found oil in an inland province of China, near a large river. You are responsible for planning how to transport the oil to the coast thousands of miles away. What are the main issue you would consider, and what would you do?

Hongkong Bank 代表性考题 :

1. Please state why you chose to follow these activities and how they have contributed to your personal development.
You may wish to give details of your role whether anyone else was involved and any difficulties you encountered.

2. Please state how you have benefited from your work experience.
3. How much is your present monthly salary including allowances.
4. Do you need to compensate your present employer if you resign? If so, please give details.
5. Other than academic success, what has been your greatest achievement to date? What do you see as your personal strength, why?
6. Please state why the position you have applied for is appropriate for you; Why you have selected HongKong Bank and what your career objectives are.

CICC 代表性考题 :

1. Please tell us about an achievement that you are especially proud of because it was difficult or demanding.
 - a) What the objective was?
 - b) Why it is important to you?
 - c) How you achieved it and the obstacles that you had to overcome in order to do so?
2. What is your career plan? Three years after graduation, and five years after graduation?
3. Why are you interested in investment bank? What other industries do you also have interests?
4. Why do you think you can be a qualified investment banker? How can you contribute in this industry?